



Introduction to the FIRO Business[®] Instrument

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Learn how to incorporate FIRO Business[®] results into workshops to improve performance

This fundamental booklet was developed for clients who have taken the FIRO Business assessment and want information on how to understand the results and apply them in a work context.

Features:

- Includes full explanations of the three areas of interpersonal need in business
- Details interpretations of all possible scores on each need
- Discusses the practical applications of FIRO Business results in one-on-one relationships as well as in group situations, and explores interpersonal growth and effectiveness

FIRO[™]