



Hong Kong  
Effective February 2020

# TMBC Product Guide 2020



**Management Development Services Ltd.**

is a representative office of

The **Myers-Briggs** Company

[www.mdshongkong.com](http://www.mdshongkong.com) | [ap.themyersbriggs.com](http://ap.themyersbriggs.com)



## Payment

All prices shown are in Hong Kong Dollars and are subject to change without notice. Discounts are available for large volume orders.

Payment should be made in Hong Kong Dollars by cheque or banker's draft to "Management Development Services Ltd."

Alternatively payment can be made in Hong Kong Dollars by bank transfer:  
The Hong Kong and Shanghai Banking Corporation Ltd,  
1 Queen's Road Central, Hong Kong  
Account Number 400-346532-838    Swift code : HSBCHKHCHKH  
Account Name: **Management Development Services Ltd**

Cash in Hong Kong Dollars is acceptable in person at our offices during normal working hours.

## Postage

Delivery is made by courier from Hong Kong. Postage will be added to your account.

## Delivery

Orders will be despatched after receipt of full payment  
We will inform you if for any reason the item(s) you requested are unavailable.

## Trademarks

- ® MBTI is a trademark or registered trademark of The Myers & Briggs Foundation in the United States and other countries.
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## Fundamental Interpersonal Relations Orientation® (FIRO®)

### FIRO-B® Online Assessments (Language available in English, Simplified & Traditional Chinese)

Item no.	FIRO-B® Interpretive Report for Organizations	Format	Price
210255	FIRO-B® Interpretive Report for Organizations (Eng)	PDF	\$250
210255SIM	FIRO-B® Interpretive Report for Organizations (Sim Chi)	PDF	\$270
210255TRD	FIRO-B® Interpretive Report for Organizations (Trd Chi)	PDF	\$270
210255c	FIRO-B® Interpretive Report for Organizations (Eng)	Printed	\$300
210255SIMc	FIRO-B® Interpretive Report for Organizations (Sim Chi)	Printed	\$330
210255TRDc	FIRO-B® Interpretive Report for Organizations (Trd Chi)	Printed	\$330
Item no.	FIRO-B® Profile Report	Format	Price
220160	FIRO-B® Profile Report (Eng)	PDF	\$210
220160SIM	FIRO-B® Profile Report (Sim Chi)	PDF	\$210
220160TRD	FIRO-B® Profile Report (Trd Chi)	PDF	\$210
220160c	FIRO-B® Profile Report (Eng)	Printed	\$240
220160SIMc	FIRO-B® Profile Report (Sim Chi)	Printed	\$230
220160TRDc	FIRO-B® Profile Report (Trd Chi)	Printed	\$230

### FIRO-B® Self-Scorable Edition

Item no.	FIRO-B® Self-Scorable Booklet (Eng)	Introduction to the FIRO® Instrument		
		2209 Eng	2209SIM Sim Chi	2209TRD Trd Chi
2209F	FIRO-B® Self-Scorable Booklet (Eng)	\$510	--	--
2209SIM-F	FIRO-B® Self-Scorable Booklet (Sim Chi)	--	\$390	--
2209TRD-F	FIRO-B® Self-Scorable Booklet (Trd Chi)	--	--	\$390

### FIRO Business® Online Assessments (Language available in English, Simplified & Traditional Chinese)

Item no.	FIRO Business® Leadership Report with FIRO Business® Profile	Format	Price
270200	FIRO Business® Leadership Report with FIRO Business® Profile (Eng)	PDF	\$380
270200c	FIRO Business® Leadership Report with FIRO Business® Profile (Eng)	Printed	\$410
Item no.	FIRO Business® Profile Report	Format	Price
220170	FIRO Business® Profile Report (Eng)	PDF	\$210
220170SIM	FIRO Business® Profile Report (Sim Chi)	PDF	\$210
220170TRD	FIRO Business® Profile Report (Trd Chi)	PDF	\$210
220170c	FIRO Business® Profile Report (Eng)	Printed	\$240
220170SIMc	FIRO Business® Profile Report (Sim Chi)	Printed	\$240
220170TRDc	FIRO Business® Profile Report (Trd Chi)	Printed	\$240
Item no.	FIRO Business® Leadership Report	Format	Price
250160	FIRO Business® Leadership Report (Eng)	PDF	\$250
250160SIM	FIRO Business® Leadership Report (Sim Chi)	PDF	\$270
250160TRD	FIRO Business® Leadership Report (Trd Chi)	PDF	\$270
250160c	FIRO Business® Leadership Report (Eng)	Printed	\$300
250160SIMc	FIRO Business® Leadership Report (Sim Chi)	Printed	\$320
250160TRDc	FIRO Business® Leadership Report (Trd Chi)	Printed	\$320



**FIRO® Resource Material**

Language available in English (Other available languages - Traditional & Simplified Chinese for selected items)		
Item no.	FIRO-B® Booklets/Resource Materials	Price
2209	Introduction to the FIRO-B® Instrument (Eng)	\$280
2209SIM	Introduction to the FIRO-B® Instrument (Sim Chi)	\$210
2209TRD	Introduction to the FIRO-B® Instrument (Trd Chi)	\$210
2219	Introduction to the FIRO-B® Instrument in Organizations (Eng)	\$280
0783	Clinical Interpretation of FIRO-B®	\$800
2621	Coach's Guide to the Leadership Report Using FIRO-B® and MBTI® Instruments	\$360
2201	FIRO® Awareness Scales Manual	\$740
2225	FIRO-B® Technical Guide	\$980
2220	Participating in Teams - Using FIRO-B® Results	\$280
Item no.	FIRO Business® Booklets/Resource Materials	Price
2504	Introduction to FIRO Business® Instrument	\$280
2503	FIRO Business® Leadership Report User's Guide	\$540
2502	FIRO Business® Technical Guide	\$1,040
Item no.	FIRO® Presentation Facilitations Kits	Price
2230	FIRO® Feedback Cards	\$770
2240-FD	Making Teams Work: Powered by the FIRO® Assessment	\$6,000

### Thomas-Kilmann Conflict Mode Instrument® (TKI®)

Item no.	TKI® Online Assessments (Language available in English, Simplified & Traditional Chinese)	Format	Price
248248	TKI® Profile & Interpretive Report (Eng)	PDF	\$250
248248SIM	TKI® Profile & Interpretive Report (Sim Chi)	PDF	\$270
248248TRD	TKI® Profile & Interpretive Report (Trd Chi)	PDF	\$270
248248c	TKI® Profile & Interpretive Report (Eng)	Printed	\$290
248248SIMc	TKI® Profile & Interpretive Report (Sim Chi)	Printed	\$310
248248TRDc	TKI® Profile & Interpretive Report (Trd Chi)	Printed	\$310

#### TKI® Self-Scorable Edition

Item no.	TKI® Self-Scorable Edition	Price
4813	TKI® Self-Scorable Booklet (Eng)	\$310
4813SIM	TKI® Self-Scorable Booklet (Sim Chi)	\$230
4813TRD	TKI® Self-Scorable Booklet (Trd Chi)	\$230

#### TKI® Resource Material

Language available in English (Other available languages - Traditional & Simplified Chinese for selected items)		
Item no.	TKI® Booklets/Resource Materials	Price
4800	Conflict Workshop Facilitator's Guide	\$3,750
4350-FD	Managing Conflict Using the TKI® Assessment Workshop Facilitation Kit	\$6,000
4818	Introduction to Conflict and Teams	\$280
4816	Introduction to Conflict Management (Eng)	\$280
4816SIM	Introduction to Conflict Management (Sim Chi)	\$300
4816TRD	Introduction to Conflict Management (Trd Chi)	\$300

### Parker Team Player

Item no.	Parker Team Player	Price
4900	Parker Team Building Program Facilitator's Guide	\$3,140
4913	Parker Team Player Survey	\$310
4916	Parker Team Player Survey Styles of Another Person	\$300



## Strong Interest Inventory® (SII®) Instrument

### Strong Interest Inventory® Online Assessments (Language available in English only)

Item no.	iStart Strong Online Assessment (For non-SII® Facilitator)	Format	Price
287700	iStart Strong Report	PDF	\$120
287700c	iStart Strong Report	Printed	\$160
Item no.	SII® Online Assessments	Format	Price
284230	Strong & Skills Confidence Profile & Interpretive Report	PDF	\$260
284230c	Strong & Skills Confidence Profile & Interpretive Report	Printed	\$330
284210	Strong High School Profile & Interpretive Report	PDF	\$200
284210c	Strong High School Profile & Interpretive Report	Printed	\$240
284105	Strong High School Profile Report	PDF	\$140
284105c	Strong High School Profile Report	Printed	\$180
284104	Strong Profile and Interpretive Report	PDF	\$210
284104c	Strong Profile and Interpretive Report	Printed	\$250
284108	Strong Profile Report	PDF	\$140
284108c	Strong Profile Report	Printed	\$180

### Strong Interest Inventory® Resource Material

Item no.	SII® Booklets/Resource Materials	Price
8445	Career Exploration for College Student	\$180
8652	Skills Confidence Inventory Manual, Rev	\$620
8475	Strong College Profile Users Guide	\$640
8410	Strong Interest Inventory® Manual with Supplement	\$1,230
8403	Strong Interest Inventory® User's Guide	\$560
8432	Where Do I Go Next?	\$170

