



Hong Kong
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TMBC Product Guide 2020



Management Development Services Ltd.

is a representative office of

The **Myers-Briggs** Company

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Payment

All prices shown are in Hong Kong Dollars and are subject to change without notice. Discounts are available for large volume orders.

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Account Name: **Management Development Services Ltd**

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Myers-Briggs Type Indicator® (MBTI®)

MBTI® Online Assessments Step I [Form M] & Step II [Form Q] Series (Language available in English, Simplified & Traditional Chinese)

Item no.	Form Q Interpretive Report	Format	Introduction to Myers-Briggs® Type			Introduction to Myers-Briggs® Type in Organizations		
			6229 Eng	6229Sim Sim Chi	6129Trd Trd Chi	6539 Eng	6139Sim Sim Chi	6139Trd Trd Chi
267149	Form Q Interpretive Report (Eng)	PDF	\$850	--	--	\$850	--	--
267149SIM	Form Q Interpretive Report (Sim Chi)	PDF	--	\$820	--	--	\$810	--
267149TRD	Form Q Interpretive Report (Trd Chi)	PDF	--	--	\$820	--	--	\$810
267149c	Form Q Interpretive Report (Eng)	Printed	\$910	--	--	\$910	--	--
267149SIMc	Form Q Interpretive Report (Sim Chi)	Printed	--	\$880	--	--	\$870	--
267149TRDc	Form Q Interpretive Report (Trad Chi)	Printed	--	--	\$880	--	--	\$870
Item no.	Form M Profile Report	Format	Eng	Sim Chi	Trd Chi	Eng	Sim Chi	Trd Chi
261145	Form M Profile Report (Eng)	PDF	\$520	--	--	\$520	--	--
261145SIM	Form M Profile Report (Sim Chi)	PDF	--	\$490	--	--	\$480	--
261145TRD	Form M Profile Report (Trd Chi)	PDF	--	--	\$490	--	--	\$480
261145c	Form M Profile Report (Eng)	Printed	\$530	--	--	\$530	--	--
261145SIMc	Form M Profile Report (Sim Chi)	Printed	--	\$500	--	--	\$490	--
261145TRDc	Form M Profile Report (Trd Chi)	Printed	--	--	\$500	--	--	\$490
Item no.	Form M Interpretive Report	Format	Eng	Sim Chi	Trd Chi	Eng	Sim Chi	Trd Chi
261144	Form M Interpretive Report (Eng)	PDF	\$580	--	--	\$580	--	--
261144SIM	Form M Interpretive Report (Sim Chi)	PDF	--	\$570	--	--	\$560	--
261144TRD	Form M Interpretive Report (Trd Chi)	PDF	--	--	\$570	--	--	\$560
261144c	Form M Interpretive Report (Eng)	Printed	\$610	--	--	\$610	--	--
261144SIMc	Form M Interpretive Report (Sim Chi)	Printed	--	\$600	--	--	\$590	--
261144TRDc	Form M Interpretive Report (Trd Chi)	Printed	--	--	\$600	--	--	\$590
Item no.	Form M Interpretive Report for Organizations	Format	Eng	Sim Chi	Trd Chi	Eng	Sim Chi	Trd Chi
261146	Form M Interpretive Report for Org. (Eng)	PDF	\$660	--	--	\$660	--	--
261146SIM	Form M Interpretive Report for Org. (Sim Chi)	PDF	--	\$630	--	--	\$620	--
261146TRD	Form M Interpretive Report for Org. (Trd Chi)	PDF	--	--	\$630	--	--	\$620
261146c	Form M Interpretive Report for Org. (Eng)	Printed	\$710	--	--	\$710	--	--
261146SIMc	Form M Interpretive Report for Org. (Sim Chi)	Printed	--	\$680	--	--	\$670	--
261146TRDc	Form M Interpretive Report for Org. (Trd Chi)	Printed	--	--	\$680	--	--	\$670

MBTI® Step I [Form M] Self-Scorable Edition

Item no.	Form M Self Scorable Booklet	Introduction to Myers-Briggs® Type			Introduction to Myers-Briggs® Type in Organizations		
		6229 Eng	6229Sim Sim Chi	6129Trd Trd Chi	6539 Eng	6139Sim Sim Chi	6139Trd Trd Chi
6165	Form M Self Scorable Booklet (Eng)	\$520	--	--	\$520	--	--
6165SIM	Form M Self Scorable Booklet (Sim Chi)	--	\$480	--	--	\$470	--
6165TRD	Form M Self Scorable Booklet (Trd Chi)	--	--	\$480	--	--	\$470



MBTI® Online Assessments Step I [Form M] & Step II [Form Q] Series (Language available in English only)			Introduction to Myers-Briggs® Type	Introduction to Myers-Briggs® Type in Organizations
Item no.	MBTI® Step II Form Q	Format	6229 (Eng)	6539 (Eng)
267147	Form Q Profile Report (Eng)	PDF	\$660	\$660
267147c	Form Q Profile Report (Eng)	Printed	\$690	\$690
Item no.	MBTI® Step I Form M	Format	6229 (Eng)	6539 (Eng)
262153	MBTI® Career Report (Eng)	PDF	\$500	\$500
262153c	MBTI® Career Report (Eng)	Printed	\$540	\$540
261189	MBTI® Communications Styles Report (Eng)	PDF	\$640	\$640
261189c	MBTI® Communications Styles Report (Eng)	Printed	\$680	\$680
261161	MBTI® Conflict Style Report (Eng)	PDF	\$640	\$640
261161c	MBTI® Conflict Style Report (Eng)	Printed	\$690	\$690
261190	MBTI® Decision-Making Styles Report (Eng)	PDF	\$640	\$640
261190c	MBTI® Decision-Making Styles Report (Eng)	Printed	\$680	\$680
261191	MBTI® Stress Management Report (Eng)	PDF	\$640	\$640
261191c	MBTI® Stress Management Report (Eng)	Printed	\$680	\$680
261121	MBTI® Report for Healthcare Professionals (Eng)	PDF	\$640	\$640
261121c	MBTI® Report for Healthcare Professionals (Eng)	Printed	\$690	\$690
216010	MBTI® Form M Personal Impact Report (Eng)	PDF	\$1,000	\$1,000
216010c	MBTI® Form M Personal Impact Report (Eng)	Printed	\$1,080	\$1,080

Team/Group (Price is for each participants)

Item no.	Pre-require : Participants should have a basic MBTI Interpretation to get the best-fit type	Format	Price
261248	MBTI® Team Report (Eng) (for 3 or more participants)	PDF	\$360
261248c	MBTI® Team Report (Eng) (for 3 or more participants)	Printed	\$440
261182	MBTI® Work Styles Report (Eng) (for 2 participants only)	PDF	\$360
261182c	MBTI® Work Styles Report (Eng) (for 2 participants only)	Printed	\$420

Combined Reports (with other Instruments ~ FIRO-B & SII)

Item no.	Pre-require : Participants should have a basic MBTI Interpretation to get the best-fit type	Format	Price
210256	Leadership Report Using FIRO-B® & MBTI® Instruments (Eng)	PDF	\$320
210256c	Leadership Report Using FIRO-B® & MBTI® Instruments (Eng)	Printed	\$370
289246	Strong and MBTI® Career Report (Eng)	PDF	\$240
289246c	Strong and MBTI® Career Report (Eng)	Printed	\$280



MBTI® Resource Material

Language available in English (Other available languages - Traditional & Simplified Chinese for selected items)		
Item no.	Introduction to Type Series	Price
6229	Introduction to Myers-Briggs® Type (7th Edition) (Eng)	\$280
6229SIM	Introduction to Myers-Briggs® Type (Sim Chi)	\$250
6129TRD	Introduction to Myers-Briggs® Type (Trd Chi)	\$250
6539	Introduction to Myers-Briggs® Type in Organizations (4th Edition) (Eng)	\$280
6139SIM	Introduction to Myers-Briggs® Type in Organizations (Sim Chi)	\$240
6139TRD	Introduction to Myers-Briggs® Type in Organizations (Trd Chi)	\$240
6198	Introduction to Type & Teams® (Eng)	\$280
6998SIM	Introduction to Type & Teams® (Sim Chi)	\$240
6998TRD	Introduction to Type & Teams® (Trad Chi)	\$240
6180	In the Grip	\$280
6199	Introduction to Type® & 8 Jungian Funcions	\$280
6902	Introduction to Type® & Careers	\$280
6966	Introduction to Type® & Change	\$280
6158	Introduction to Type® & Coaching	\$280
6289	Introduction to Type® & Communications	\$280
6239	Introduction to Type® & Conflict	\$280
6186	Introduction to Type® & Decision Making	\$280
6169	Introduction to Type® & Emotional Intelligence	\$280
6904	Introduction to Type® & in College	\$280
6185	Introduction to Type® & Innovation	\$280
6276	Introduction to Type® & Leadership	\$280
6187	Introduction to Type® & Learning	\$280
6177	Introduction to Type® & Project Management	\$280
6942	Introduction to Type® & Selling	\$280
6862	Introduction to Type® Dynamics & Development	\$280
Item no.	Looking at Type™ Series	Price
5126	Looking at Type™	\$280
5120	Looking at Type™ - Learning Styles	\$280
5121	Looking at Type™ - Spirituality	\$280
5122	Looking at Type™ - Workplace	\$280
5124	Looking at Type™ - The Fundamentals	\$280
Item no.	Type Praictitioner Series & MBTI® Presentaton Kits	Price
6195	Type and Career Development	\$400
6128	Type and Culture	\$400
6179	Type and Retention	\$400
6196	Type and Training	\$400
6133-FD	MBTI® Praictitioner Resources USB (Eng)	\$690
6803N-TRD	MBTI® Praictitioner Tool DVD Rom (Trd Chi)	\$690

Item no.	MBTI® User Guides and Manuals	Price
6111	MBTI® Manual (1998) - (3rd Ed.)	\$2,430
6741	MBTI® Step II Manual	\$2,130
6961	MBTI® Career Report User's Guide	\$590
6972	MBTI® Step II User's Guide	\$1,070
6274	MBTI® Type Tables for Occupations	\$1,900
7279	Please Understand Me II	\$390
Item no.	MBTI® Facilitator's Guide & Presentation Facilitation Kits	Price
6752	Exploring Your Myers-Briggs® Type Workbook	\$170
6359	Impactful Influencing Participant Workbook	\$210
6230	MBTI® Conflict Management Program Leader's Resource Guide	\$6,000
6200	MBTI® Practitioner's Field Guide Binder	\$6,000
6130	MBTI® Step I™ Feedback Cards	\$770
6730	MBTI® Step II™ Feedback Cards	\$770
6991	MBTI® Teambuilding Program Leader's Resources Guide	\$6,000
6150	The Leadership Advantage Training Program Leader's Facilitator's Guide	\$6,750
6490	The Type Deal/Binder And Cards	\$2,240
6493	The Type Deal - Deck Of Cards	\$450
6954	Type and Change Leader's Resource Guide	\$6,000
6956	Type and Change Participant's Guide	\$280
4169	Using the MBTI® Tool in Organizations Leader's Resource Guide	\$6,000
6168	Using the MBTI® Tool to Enrich Emotional Intelligence Leader's Resource Guide	\$6,000
4180-FD	Introducing MBTI® Step II™ Results Facilitation Kit	\$4,880
6144-FD	Leader Development: An MBTI® Step I™ Type Training Workshop®	\$6,000
6330-FD	Compelling Conversations : Developing Communication Style Through Myers-Briggs® Type	\$6,000
6360-FD	Impactful Influencing: Harnessing the Power of Myers-Briggs® Type Workshop Facilitation Kit	\$6,000
6370-FD	Understanding and Working with Personality Type Workshop Facilitation Kit	\$2,480
6380-FD	MBTI® Concepts for Managers: A Step I™ Type Training Workshop for Managing & Mentoring Others	\$6,000
6410-FD	Enhancing Emotional Intelligence Through Myers-Briggs® Type Facilitation Kit	\$6,000
6420-FD	Embracing Change Using Myers-Briggs® Type Facilitation Kit	\$6,000
6430-FD	Improving Decision Making Using Myers-Briggs® Type to Understand Decision-Making Style	\$6,000
6788-FD	Introduction to Myers-Briggs® Type Preferences Training Video	\$2,030
6140EF	Better Communication in Healthcare: MBTI® Workshop Facilitation Pack	\$7,830
6141EF	Stress Management: MBTI® Workshop Facilitation Pack	\$5,870
6142EF	Team Development: MBTI® Workshop Facilitation Pack	\$5,870
Item no.	Other MBTI® Resource Materials	Price
5127	Enhancing Leadership Effectiveness through Psychological Type	\$380
7270	Gifts Differing	\$280
6015	MBTI® Flip a Type Tip	\$140
6209	MBTI® Type Tower	\$220
6175	Measuring Results of MBTI® Training	\$400
7295	People Types and Tiger Stripes (3rd Ed.)	\$530
5110	Shape Up Your Progrm! Tips, teasers & thoughts for type trainers	\$690
4278	Understanding Your MBTI® Step II Result	\$350
2905	Working with Organizational Character Training Program Participant Workbook	\$200

