



P.R. China
Pricelist Year 2020

MRG PRODUCT GUIDE

LEA360™

ID™

MOTIVATION

SPA™

北京诺华仕企业管理顾问有限公司

Management Development Services Ltd.

is a representative office of

Management Research Group

www.mdshonakona.com | www.mra.com



Payment

All prices shown are in RMB and are subject to change without notice. Discounts are available for large volume orders.

Payment should be made in RMB by cash or bank transfer to “北京诺华仕企业管理顾问有限公司”

Bank transfer information:

公司名称：北京诺华仕企业管理顾问有限公司

开户银行：中国银行北京密云路支行

银行账号：3272 5602 1115

行号：751

Cash in RMB is acceptable in person at our offices during normal working hours.

Postage

Delivery is made by SF courier from Beijing. Postage will be added to your account.

Delivery

Orders will be despatched after receipt of full payment

We will inform you if for any reason the item(s) you requested are unavailable.



MRG Products - 2020 Price List

The Leadership Effectiveness Analysis™ (LEA™)	Language			RMB (not incl 6% VAT)	
	English	Chinese		Printed	PDF
		Sim	Trd		
LEA (Self)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		¥2,100	¥2,000
LEA (Self) with Anchored Rating Questionnaire (ARQ)				¥2,450	¥2,350
LEA (Self) with Open-Ended Questionnaire (OEQ)				¥2,350	¥2,250
LEA (Self) with ARQ + OEQ				¥2,750	¥2,650
LEA360 (Self & Observers)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		¥2,650	¥2,550
LEA360 with Anchored Rating Questionnaire (ARQ)				¥3,100	¥2,990
LEA360 with Open-Ended Questionnaire (OEQ)				¥2,990	¥2,880
LEA360 with ARQ + OEQ				¥3,360	¥3,260
LEA360 Multi-Rater Data Split (additional charge)				¥950	¥850
LEA Role Expectations (RE) Individual	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		¥700	¥600
LEA (RE) Group without Line Graphs				¥1,300	¥1,200
LEA (RE) Group with Line Graphs				¥1,750	¥1,650
LEA Strategic Directions (SD) Individual	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		¥700	¥600
LEA (SD) Group without Line Graphs				¥1,300	¥1,200
LEA (SD) Group with Line Graphs				¥1,750	¥1,650
Leadership Impact (Part B)	<input checked="" type="checkbox"/>			¥360	¥260
LEA Culture (CU) Individual	<input checked="" type="checkbox"/>			¥290	¥190
LEA CU Composite (Group) without Line Graphs				¥1,300	¥1,200
LEA CU Composite (Group) with Line Graphs				¥1,750	¥1,650
LEA Composite (Group) without Line Graphs	<input checked="" type="checkbox"/>			¥1,300	¥1,200
LEA Composite (Group) with Self Rater Line Graphs				¥1,750	¥1,650
LEA Composite (Group) with Multi-Rater Line Graphs				¥2,450	¥2,350
LEA Candidate Assessment	<input checked="" type="checkbox"/>			¥1,370	¥1,270
LEA Coaching	<input checked="" type="checkbox"/>			¥1,370	¥1,270
LEA 360 Coaching	<input checked="" type="checkbox"/>			¥1,680	¥1,580
LEA Candidate Report change to LEA Self	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		¥700	¥600
LEA Candidate Report change to LEA 360 Report	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		¥1,400	¥1,300
LEA Resource Guide	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		¥650	Nil
Additional Report in Another Language	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		¥1,000	¥900

Please note: LEA Resource Guide only goes with LEA (Self) and LEA360 (Self & Observers)



The Sales Performance Assessment™ (SPA™)	Language			RMB (not incl 6% VAT)	
	English	Chinese		Printed	PDF
		Sim	Trd		
SPA (Self)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	¥1,600	¥1,470
SPA360 (Self & Observers)	<input checked="" type="checkbox"/>			¥2,120	¥1,980
SPA Candidate Assessment	<input checked="" type="checkbox"/>			¥1,470	¥1,370
SPA Candidate Report change to SPA Self				¥650	¥550
SPA Strategic Directions (SD) Individual	<input checked="" type="checkbox"/>			¥720	¥620
SPA (SD) Group without Line Graphs	<input checked="" type="checkbox"/>			¥1,470	¥1,370
SPA Strategic Directions (SD) Group with Line Graphs	<input checked="" type="checkbox"/>			¥1,750	¥1,650
SPA Composite (Group) without Line Graphs	<input checked="" type="checkbox"/>			¥1,470	¥1,370
SPA Composite (Group) with Self Rater Line Graphs	<input checked="" type="checkbox"/>			¥1,750	¥1,650
SPA Composite (Group) with Boss Rater Line Graphs	<input checked="" type="checkbox"/>			¥2,400	¥2,300

Please note: There are NO Resource Guide for any SPA reports.

The Individual Directions Inventory™ (IDI™)	Language			RMB (not incl 6% VAT)	
	English	Chinese		Printed	PDF
		Sim	Trd		
Individual Directions Inventory (IDI)	<input checked="" type="checkbox"/>			¥1,400	¥1,300
IDI Basic Composite (Group)	<input checked="" type="checkbox"/>			¥1,300	¥1,200
IDI Team Report	<input checked="" type="checkbox"/>			¥1,300	¥1,200
IDI Order w/LEA Self or 360	<input checked="" type="checkbox"/>			¥850	¥750

Please note: Both reports must be in same order number to qualify