



Hong Kong  
Pricelist Year 2020

# MRG PRODUCT GUIDE

LEA360™

ID™

MOTIVATION

SPA™

**Management Development Services Ltd.**

is a representative office of

**Management Research Group**

[www.mdshongkong.com](http://www.mdshongkong.com) | [www.mrg.com](http://www.mrg.com)



## Payment

All prices shown are in Hong Kong Dollars and are subject to change without notice. Discounts are available for large volume orders.

Payment should be made in Hong Kong Dollars by cheque or banker's draft to "Management Development Services Ltd."

Alternatively payment can be made in Hong Kong Dollars by bank transfer:

The Hong Kong and Shanghai Banking Corporation Ltd.

1 Queen's Road Central, Hong Kong

Account Number 400-346532-838 Swift code : HSBCHKHCHKH

Account Name: **Management Development Services Ltd.**

Cash in Hong Kong Dollars is acceptable in person at our offices during normal working hours.

## Postage

Delivery is made by courier from Hong Kong. Postage will be added to your account.

## Delivery

Orders will be despatched after receipt of full payment.

We will inform you if for any reason the item(s) you requested are unavailable.



**MRG Products - 2020 Price List**

The Leadership Effectiveness Analysis™ (LEA™)	Language			HK\$	
	English	Chinese		Printed	PDF
		Sim	Trd		
<b>LEA (Self)</b>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		<b>\$2,300</b>	<b>\$2,200</b>
LEA (Self) with Anchored Rating Questionnaire (ARQ)				\$2,750	\$2,650
LEA (Self) with Open-Ended Questionnaire (OEQ)				\$2,650	\$2,550
LEA (Self) with ARQ + OEQ				\$3,050	\$2,950
<b>LEA360 (Self &amp; Observers)</b>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		<b>\$2,990</b>	<b>\$2,880</b>
LEA360 with Anchored Rating Questionnaire (ARQ)				\$3,400	\$3,300
LEA360 with Open-Ended Questionnaire (OEQ)				\$3,300	\$3,200
LEA360 with ARQ + OEQ				\$3,700	\$3,600
LEA360 Multi-Rater Data Split (additional charge)				\$950	\$840
<b>LEA Role Expectations (RE) Individual</b>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		<b>\$735</b>	<b>\$635</b>
<b>LEA (RE) Group without Line Graphs</b>				<b>\$1,470</b>	<b>\$1,370</b>
LEA (RE) Group with Line Graphs				\$1,950	\$1,850
<b>LEA Strategic Directions (SD) Individual</b>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		<b>\$735</b>	<b>\$635</b>
<b>LEA (SD) Group without Line Graphs</b>				<b>\$1,470</b>	<b>\$1,370</b>
LEA (SD) Group with Line Graphs				\$1,950	\$1,850
Leadership Impact (Part B)	<input checked="" type="checkbox"/>			\$395	\$285
LEA Culture (CU) Individual	<input checked="" type="checkbox"/>			\$310	\$210
LEA CU Composite (Group) without Line Graphs				\$1,470	\$1,370
LEA CU Composite (Group) with Line Graphs				\$1,950	\$1,850
<b>LEA Composite (Group) without Line Graphs</b>	<input checked="" type="checkbox"/>			<b>\$1,470</b>	<b>\$1,370</b>
LEA Composite (Group) with Self Rater Line Graphs				\$1,950	\$1,850
LEA Composite (Group) with Multi-Rater Line Graphs				\$2,750	\$2,650
<b>LEA Candidate Assessment</b>	<input checked="" type="checkbox"/>			<b>\$1,500</b>	<b>\$1,400</b>
LEA Coaching	<input checked="" type="checkbox"/>			\$1,500	\$1,400
LEA 360 Coaching	<input checked="" type="checkbox"/>			\$1,900	\$1,800
<b>LEA Candidate Report change to LEA Self</b>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		<b>\$735</b>	<b>\$635</b>
<b>LEA Candidate Report change to LEA 360 Report</b>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		<b>\$1,570</b>	<b>\$1,470</b>
LEA Resource Guide	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		\$700	Nil
Additional Report in Another Language	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		\$1,200	\$1,000

**Please note: LEA Resource Guide only goes with LEA (Self) and LEA360 (Self & Observers)**



The Sales Performance Assessment™ (SPA™)	Language			HK\$	
	English	Chinese		Printed	PDF
		Sim	Trd		
<b>SPA (Self)</b>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<b>\$1,750</b>	<b>\$1,650</b>
<b>SPA360 (Self &amp; Observers)</b>	<input checked="" type="checkbox"/>			<b>\$2,200</b>	<b>\$2,100</b>
SPA Candidate Assessment	<input checked="" type="checkbox"/>			\$1,650	\$1,550
SPA Candidate Report change to SPA Self				\$700	\$600
<b>SPA Strategic Directions (SD) Individual</b>	<input checked="" type="checkbox"/>			<b>\$800</b>	<b>\$700</b>
<b>SPA (SD) Group without Line Graphs</b>	<input checked="" type="checkbox"/>			<b>\$1,650</b>	<b>\$1,550</b>
SPA Strategic Directions (SD) Group with Line Graphs	<input checked="" type="checkbox"/>			\$1,950	\$1,850
<b>SPA Composite (Group) without Line Graphs</b>	<input checked="" type="checkbox"/>			<b>\$1,650</b>	<b>\$1,550</b>
SPA Composite (Group) with Self Rater Line Graphs	<input checked="" type="checkbox"/>			\$1,950	\$1,850
SPA Composite (Group) with Boss Rater Line Graphs	<input checked="" type="checkbox"/>			\$2,650	\$2,550

**Please note: There are NO Resource Guide for any SPA reports.**

The Individual Directions Inventory™ (IDI™)	Language			HK\$	
	English	Chinese		Printed	PDF
		Sim	Trd		
Individual Directions Inventory (IDI)	<input checked="" type="checkbox"/>			\$1,500	\$1,400
IDI Basic Composite (Group)	<input checked="" type="checkbox"/>			\$1,400	\$1,300
IDI Team Report	<input checked="" type="checkbox"/>			\$1,400	\$1,300
Personal Directions (PD)	<input checked="" type="checkbox"/>			\$2,600	\$2,500
IDI Order w/LEA Self or 360	<input checked="" type="checkbox"/>			\$950	\$850

**Please note: Both reports must be in same order number to qualify**