

LEADERSHIP EFFECTIVENESS ANALYSIS™

LEA Role Expectations™

FACILITATOR PRINTOUT

Order#: 67076
Customer: ABC Company
Associate: Robin Ball

Organization: ABC Company
LastName: Lee
FirstName: Joe

Order Date: 03/10/2008
Process Date: 03/16/2008
Title: Director of Finance and Administration
Nationality: UNITED KINGDOM
Yrs Required: 10
Position rated: Director
Functional Area: Accounting/Finance

Norm: Continental Europe n=76245 (Jan2005)
Range Profile: (1)

Self

Creating a Vision	
1) Traditional	35%
2) Innovative	40%
3) Technical	55%
4) Self	70%
5) Strategic	60%
Developing Followers	
6) Persuasive	15%
7) Outgoing	15%
8) Excitement	85%
9) Restraint	85%
Implementing the Vision	
10) Structuring	80%
11) Tactical	15%
12) Communication	75%
13) Delegation	20%
Following Through	
14) Control	75%
15) Feedback	30%
Achieving Results	
16) Management Focus	55%
17) Dominant	5%
18) Production	90%
Team Playing	
19) Cooperation	55%
20) Consensual	95%
21) Authority	20%
22) Empathy	75%

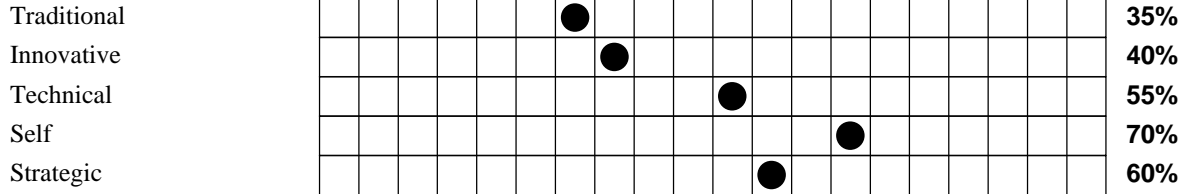
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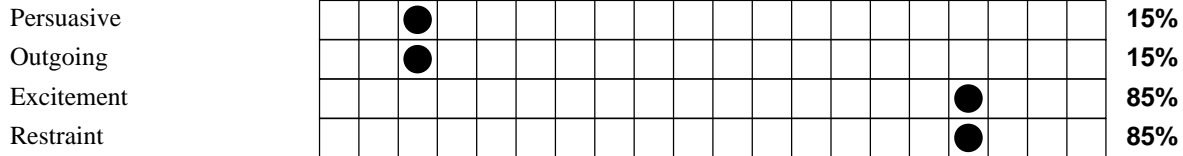
FACILITATOR PRINTOUT

LOW	LOW-MID	MID-RANGE	HI-MID	HIGH
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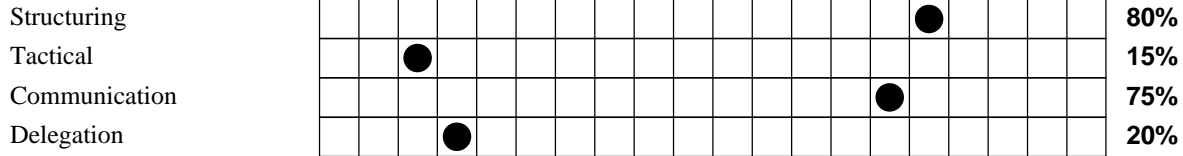
Creating a Vision



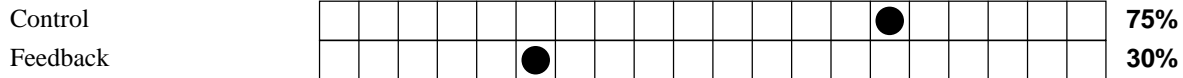
Developing Followers



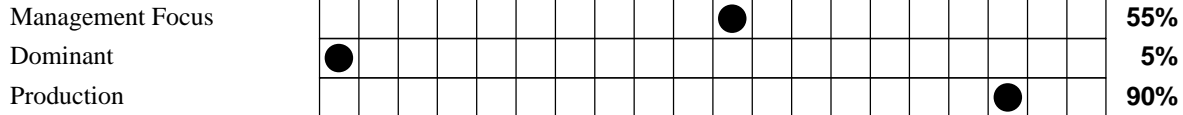
Implementing the Vision



Following Through



Achieving Results



Team Playing

